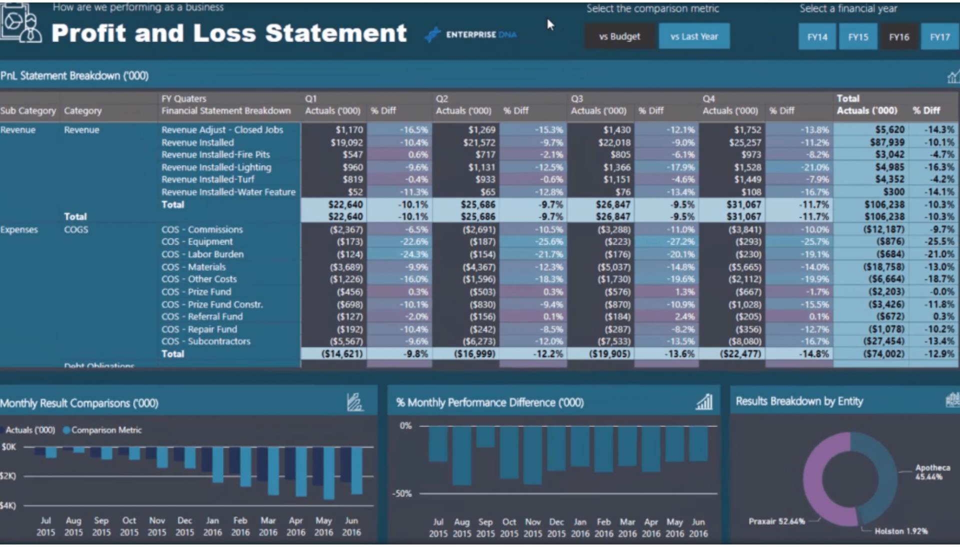
Stampa
Solutions
Digitalize Your Business Future

BUSINESS *Power* INTELLIGENCE

Sincerely facilitating clients from around the globe with our premium enterprise IT services and solutions.

CASE STUDY

FINANCIAL REPORTING



Profit and Loss Statement

PnL Statement Breakdown ('000)

Sub Category	Category	FY Quaters Financial Statement Breakdown	Q1 Actuals ('000)	% Diff	Q2 Actuals ('000)	% Diff	Q3 Actuals ('000)	% Diff	Q4 Actuals ('000)	% Diff	Total Actuals ('000)	% Diff
Revenue	Revenue	Revenue Adjust - Closed Jobs	$1,170	-16.5%	$1,269	-15.3%	$1,430	-12.1%	$1,752	-13.8%	$5,620	-14.3%
		Revenue Installed	$19,092	-10.4%	$21,572	-9.7%	$22,018	-9.0%	$25,257	-11.2%	$87,939	-10.1%
		Revenue Installed-Fire Pits	$547	0.6%	$717	-2.1%	$805	-6.1%	$973	-8.2%	$3,042	-4.7%
		Revenue Installed-Lighting	$960	-9.6%	$1,131	-12.5%	$1,366	-17.9%	$1,528	-21.0%	$4,985	-16.3%
		Revenue Installed-Turf	$819	-0.4%	$933	-0.6%	$1,151	-4.6%	$1,449	-7.9%	$4,352	-4.2%
		Revenue Installed-Water Feature	$52	-11.3%	$65	-12.8%	$76	-13.4%	$108	-16.7%	$300	-14.1%
		Total	**$22,640**	**-10.1%**	**$25,686**	**-9.7%**	**$26,847**	**-9.5%**	**$31,067**	**-11.7%**	**$106,238**	**-10.3%**
	Total		**$22,640**	**-10.1%**	**$25,686**	**-9.7%**	**$26,847**	**-9.5%**	**$31,067**	**-11.7%**	**$106,238**	**-10.3%**
Expenses	COGS	COS - Commissions	($2,367)	-6.5%	($2,691)	-10.5%	($3,288)	-11.0%	($3,841)	-10.0%	($12,187)	-9.7%
		COS - Equipment	($173)	-22.6%	($187)	-25.6%	($223)	-27.2%	($293)	-25.7%	($876)	-25.5%
		COS - Labor Burden	($124)	-24.3%	($154)	-21.7%	($176)	-20.1%	($230)	-19.1%	($684)	-21.0%
		COS - Materials	($3,689)	-9.9%	($4,367)	-12.3%	($5,037)	-14.8%	($5,665)	-14.0%	($18,758)	-13.0%
		COS - Other Costs	($1,226)	-16.0%	($1,596)	-18.3%	($1,730)	-19.6%	($2,112)	-19.9%	($6,664)	-18.7%
		COS - Prize Fund	($456)	0.3%	($503)	0.3%	($576)	1.3%	($667)	-1.7%	($2,203)	-0.0%
		COS - Prize Fund Constr.	($698)	-10.1%	($830)	-9.4%	($870)	-10.9%	($1,028)	-15.5%	($3,426)	-11.8%
		COS - Referral Fund	($127)	-2.0%	($156)	0.1%	($184)	2.4%	($205)	0.1%	($672)	0.3%
		COS - Repair Fund	($192)	-10.4%	($242)	-8.5%	($287)	-8.2%	($356)	-12.7%	($1,078)	-10.2%
		COS - Subcontractors	($5,567)	-9.6%	($6,273)	-12.0%	($7,533)	-13.5%	($8,080)	-16.7%	($27,454)	-13.4%
		Total	**($14,621)**	**-9.8%**	**($16,999)**	**-12.2%**	**($19,905)**	**-13.6%**	**($22,477)**	**-14.8%**	**($74,002)**	**-12.9%**
	Debt Obligations											

About the Client

MAPS-PH is a professional management company that specializes in maximizing the growth potential of Pizza Hut franchises in Pennsylvania. With a track record of success coupled with top-notch staff and an eye for efficiency, MAPS-PH helps franchise owners deliver profitability by improving operational performance and expanding brand visibility. The company's commitment to innovation, customer service, and team member development makes it the perfect partner for any aspiring pizza business owner across the state.

Challenges

The client faced several challenges in tracking their store's activities. This included tracking sales, allocating bonuses, forecasting to receive budget and rankings among the stores and operational and non-operational expenses. To find a solution to this complex scenario, we created our own custom calendar which was embedded with some custom logic to help overcome time intelligence errors. This has proved effective as the client has been able to track their stores more efficiently.

Solution

The calendar we created provides the client with a powerful tool to enable them to make the most of their data and keep track of important date-related information in an efficient way. With features such as custom alerts and notifications, our calendar supports them in keeping up to date with changes and maximizing the success of their operations.

Results

Our client's success is largely due to their adoption of our custom calendar. This special calendar was carefully embedded with custom logic in order to rectify any time intelligence errors that can occur. As a result, the client has been able to monitor and track their stores with unprecedented efficiency. This unique solution stands as testament to our commitment to providing innovative solutions that meet specific customer needs.

TOOLS & APPLICATIONS USE FOR DEVELOPMENT

Power BI
tableau
alteryx
Power Query
mongoDB
Power Automate
PowerApps
SharePoint
MySQL
Microsoft SQL Server
Informatica
COGNOS Better Decisions Every Day™

HANDS ON INDUSTRIES EXPOSURE

- Health & Wellness
- Automobile
- Manufacturing
- Fashion & Beauty
- Construction
- Home & Designing
- Travelling
- Products
- Services
- Daily Life Exploration

Electronics

Business Marketing

Information Technology

Entertainment

FROM PLANNING TO REALIZATION WITH AN IMPACT

Stampa Solutions possess more than a decade of experience and operational presence on two continents with our headquarters in Easton, Pennsylvania, and a huge number of satisfied clients. Driven by a clear vision and firm commitment, we've added value, security, and growth to our client's business ventures by providing world-class services within our specialized domains of business intelligence data analytics, cloud integrations, robotic process automation, and software development.

Stampa Solutions was founded, powered, and operated by equally brilliant and driven founders and teams. Stampa Solutions has always strived to precisely implement the project requirements and deliver the solutions that fulfill all the needs of our customers. Our passion has always been to create the most effective and fail-safe automated processes to help businesses survive and prosper.

The driving force behind all our operations is our certified team members who meticulously and efficiently satisfy the digital demands of our 500+satisfied customers worldwide. Stampa Solutions is continuously expanding its boundaries of knowledge and expertise to master all the latest tools and technologies to serve our customers even better.

THE MISSION & VISION

OUR MISSION TOWARDS YOUR SUCCESS

The mission of Stampa Solutions is to encourage employee ownership, leadership, professional fulfillment, and job satisfaction as a premier equal opportunity employer. We focus on delivering professionalism, perfection, and satisfaction to all our customers by redefining industry trends to adopt process automation.

STAMPA SOLUTIONS' VISION FOR THE FUTURE

Our vision is to stay committed to ensuring success for our clientele with our tremendous experience, technical perfection, and meticulous execution of automation tools and technologies globally.

REDEFINING DIGITAL EXPERIENCES THROUGH INNOVATION AND TECHNOLOGY

10+	50+	800+	∞
Years Industry Experience	Certified Engineers	Projects Delivered	Tools And Technologies

WHAT MAKES US THE BEST TECHNOLOGY PARTNERS GLOBALLY?

FLEXIBLE MODEL

If you are in search of a project-based relationship or your requirement is to add remote engineers to your ongoing projects, we can help you out and provide all the resources required to meet your current and future needs.

EXTENSIVE EXPERIENCE

Due to our proven experience in various technologies and domains (BI/BA/AI/BPA/E-Commerce, Packaging, Compliance, Banking, and other environments), we are always in the best position to deliver the right solutions to our customers.

TECHNICAL DOCUMENTATION

Whether it's user manuals or any form of technical documentation including requirement specifications, training manuals, and test cases, we ensure you have all the resources you may ever need.

TECHNOLOGY STACK

We utilize cutting-edge technologies, software development tools, and frameworks to meet your expectations.

DEDICATED DEVELOPMENT TEAMS

We offer experienced engineers and services in an Extended Team Model for our customers, enabling them to accelerate project development.

FULL CYCLE DEVELOPMENT

We offer highly flexible engagement models for a complete range of development services that will satisfy all your project requirements.

OUR SERVICES

BUSINESS INTELLIGENCE

SOFTWARE DEVELOPMENT

CLOUD INTEGRATION

ROBOTIC PROCESS AUTOMATION

CONTENT DEVELOPMENT

LET'S CONNECT!

We'll work with you every step of the way to ensure that your project turns out exactly the way you want it. So, let's get started on transforming your vision into a reality!

Head Quarter
80 Savercool Ave Pen Argyl, PA 18072 USA.

HQ
+1 610-450-4848

Development Centre Address
Al Hafeez Executive Building
Office # 920, 30 Firdous Mkt Rd. Block C3, Gulberg III, Lahore, Pakistan.

Email
info@stampasolutions.com