Stampa
Solutions
Digitalize Your Business Future

CASE STUDY

CLOUD *Services* INTEGRATION

Sincerely facilitating clients from around the globe with our premium enterprise IT services and solutions.

CRM SYSTEM

About the Client

Lehigh HVAC, based in the United States, offers complete HVAC installation, maintenance and repair services for both commercial and residential clients. Their technicians have access to the latest technologies and products to meet the diverse needs of their customers. Lehigh HVAC operates with a commitment to provide exceptional customer service backed by their knowledge and quality craftsmanship.

Challenges

Our client was in need of assistance in creating a unified platform to house important job information, invoice-related records, an invoice builder, and the ability to add attachments. We recognized how crucial it was that our client had access to all this information in one secure place, so we set out to create a powerful CRM solution.

In designing this custom solution, we developed a centralized database with robust safety checks and data protection protocols in place, ensuring our client could be certain that their data was both safe and easily accessible.

Solution

Throughout this project of CRM for Lehigh HVAC, we provided a solution tailored to our client's needs and expectations. This included being able to view job information, access invoice information, and attach files & events. We also designed the system so that technicians have easy access to view events and attachments as needed. Our goal was to design a user-friendly and efficient way for Lehigh HVAC to manage their customer relationships with ease. We are proud of the results of this project and happy that our client is now able to enjoy a seamless CRM system tailored specifically for their needs.

Results

Working with our client, we were pleased to witness the positive results of integrating our CRM solution into their operations. Not only did their overall productivity increase as a result, but they often found themselves able to save time due to more efficient management of customer interactions and data. As a team devoted to providing software that does the work for you, this success was especially gratifying and encourages us in further development of our integrations and services.

TOOLS & APPLICATIONS USE FOR DEVELOPMENT

snapLogic

pentaho

webMethods

boomi

AZURE BUS SERVICE

IBM APP CONNECT

HANDS ON INDUSTRIES EXPOSURE

- Health & Wellness
- Automobile
- Manufacturing
- Fashion & Beauty
- Construction
- Electronics
- Information Technology
- Home & Designing
- Travelling
- Products
- Services
- Daily Life Exploration
- Business Marketing
- Entertainment

FROM PLANNING TO REALIZATION WITH AN IMPACT

Stampa Solutions possess more than a decade of experience and operational presence on two continents with our headquarters in Easton, Pennsylvania, and a huge number of satisfied clients. Driven by a clear vision and firm commitment, we've added value, security, and growth to our client's business ventures by providing world-class services within our specialized domains of business intelligence data analytics, cloud integrations, robotic process automation, and software development.

Stampa Solutions was founded, powered, and operated by equally brilliant and driven founders and teams. Stampa Solutions has always strived to precisely implement the project requirements and deliver the solutions that fulfill all the needs of our customers. Our passion has always been to create the most effective and fail-safe automated processes to help businesses survive and prosper.

The driving force behind all our operations is our certified team members who meticulously and efficiently satisfy the digital demands of our 500+satisfied customers worldwide. Stampa Solutions is continuously expanding its boundaries of knowledge and expertise to master all the latest tools and technologies to serve our customers even better.

THE MISSION & VISION

OUR MISSION TOWARDS YOUR SUCCESS

The mission of Stampa Solutions is to encourage employee ownership, leadership, professional fulfillment, and job satisfaction as a premier equal opportunity employer. We focus on delivering professionalism, perfection, and satisfaction to all our customers by redefining industry trends to adopt process automation.

STAMPA SOLUTIONS' VISION FOR THE FUTURE

Our vision is to stay committed to ensuring success for our clientele with our tremendous experience, technical perfection, and meticulous execution of automation tools and technologies globally.

REDEFINING DIGITAL EXPERIENCES THROUGH INNOVATION AND TECHNOLOGY

10+
Years Industry Experience

50+
Certified Engineers

800+
Projects Delivered

∞
Tools And Technologies

WHAT MAKES US THE BEST TECHNOLOGY PARTNERS GLOBALLY?

FLEXIBLE MODEL

If you are in search of a project-based relationship or your requirement is to add remote engineers to your ongoing projects, we can help you out and provide all the resources required to meet your current and future needs.

EXTENSIVE EXPERIENCE

Due to our proven experience in various technologies and domains (BI/BA/AI/BPA/E-Commerce, Packaging, Compliance, Banking, and other environments), we are always in the best position to deliver the right solutions to our customers.

TECHNICAL DOCUMENTATION

Whether it's user manuals or any form of technical documentation including requirement specifications, training manuals, and test cases, we ensure you have all the resources you may ever need.

TECHNOLOGY STACK

We utilize cutting-edge technologies, software development tools, and frameworks to meet your expectations.

DEDICATED DEVELOPMENT TEAMS

We offer experienced engineers and services in an Extended Team Model for our customers, enabling them to accelerate project development.

FULL CYCLE DEVELOPMENT

We offer highly flexible engagement models for a complete range of development services that will satisfy all your project requirements.

OUR SERVICES

- BUSINESS INTELLIGENCE
- SOFTWARE DEVELOPMENT
- CLOUD INTEGRATION
- ROBOTIC PROCESS AUTOMATION
- CONTENT DEVELOPMENT

LET'S CONNECT!

We'll work with you every step of the way to ensure that your project turns out exactly the way you want it. So, let's get started on transforming your vision into a reality!

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